



# GMT MONTHLY MEMBERSHIP PROGRESS REPORT

Results as of: 10/31/2017

Multiple District 321

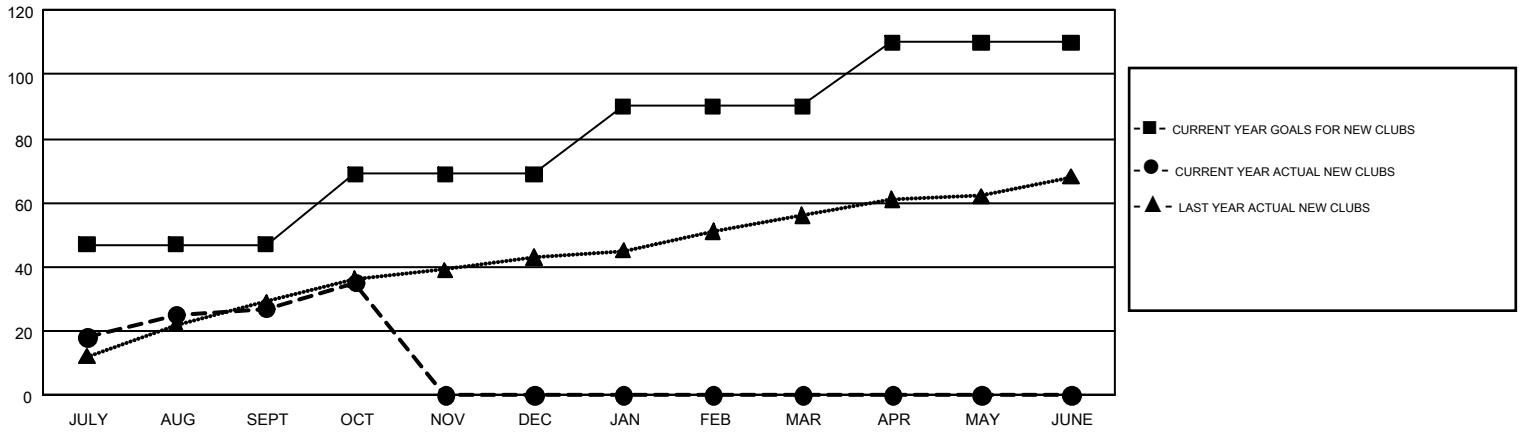
LOCATION: INDIA

GMT: ANIL TULSYAN

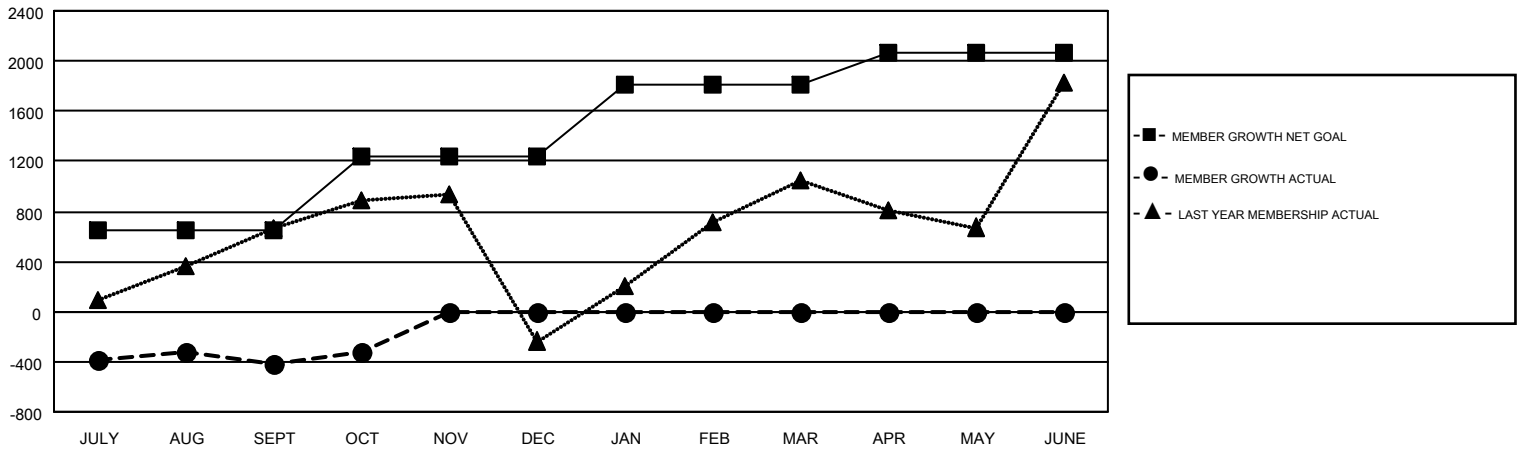
GMT CA 6

| Clubs                 |               |           |               | Members               |                        |                      |  |
|-----------------------|---------------|-----------|---------------|-----------------------|------------------------|----------------------|--|
| RESULTS FOR 2017-2018 |               |           |               | RESULTS FOR 2017-2018 |                        |                      |  |
| QUARTER               | NEW CLUB GOAL | NEW CLUBS | DROPPED CLUBS | QUARTER               | MEMBER GROWTH NET GOAL | MEMBER GROWTH ACTUAL | DROPPED MEMBERS ACTUAL (including transfers) |
| JULY/AUG/SEPT         | 47            | 27        | 5             | JULY/AUG/SEPT         | 645                    | 1,336                | 1,616  |
| OCT/NOV/DEC           | 22            | 8         | 2             | OCT/NOV/DEC           | 600                    | 365                  | 243  |
| JAN/FEB/MAR           | 21            | 0         | 0             | JAN/FEB/MAR           | 570                    | 0                    | 0  |
| APR/MAY/JUNE          | 20            | 0         | 0             | APR/MAY/JUNE          | 245                    | 0                    | 0  |

GOALS AND ACTUAL NEW CLUBS CUMULATIVE



GOALS AND ACTUAL MEMBERS CUMULATIVE



|   |   |   |
|---|---|---|
| DROPPED CLUBS: 7  | 237 CLUBS OF 977 ADDED 1 OR MORE NEW MEMBERS              | <b>GENDER DISTRIBUTION</b><br>MALE                    22,924 (73.62%)<br>FEMALE                   8,215 (26.38%)                            |
| <b>DROPPED MEMBERS</b><br>DECEASED                    28<br>CLUB CANCELLED               53<br>OTHER                            1,778<br><hr/> TOTAL                            1,859 | <a href="#">CLICK HERE FOR CUMULATIVE MEMBERSHIP DATA</a> | TOTAL FAMILY UNIT MEMBERS                    13,750<br><br>FAMILY MEMBERS PAYING HALF DUES    7,735 |